

**GRAMBLING UNIVERSITY ATHLETIC FOUNDATION
GRAMBLING, LOUISIANA**

**FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITOR'S REPORT
WITH SUPPLEMENTAL INFORMATION
FOR THE YEAR ENDED JUNE 30, 2010**

BY

**BOBBY GRAY
CERTIFIED PUBLIC ACCOUNTANT**

**Post Office Box 1145
Grambling, Louisiana 71245**

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 1/5/11

GRAMBLING UNIVERSITY ATHLETIC FOUNDATION
Grambling, Louisiana

Financial Statements
And
Independent Auditor's Report
With Supplemental Information
For the Year Ended June 30, 2010

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Bobby Gray
Certified Public Accountant

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Management Services

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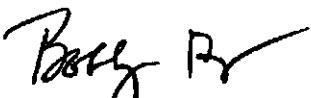
Independent Auditor's Report

To the Board of Directors
Grambling University Athletic Foundation
Grambling, Louisiana

I have audited the accompanying statement of financial position of Grambling University Athletic Foundation (a nonprofit organization) as of June 30, 2010, and the related statements of activities and changes in net assets, cash flows, and functional expenses for the year then ended. These financial statements are the responsibility of the Foundation's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material aspects, the financial position of Grambling University Athletic Foundation as of June 30, 2010, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.


Bobby Gray
Certified Public Accountant
Grambling, Louisiana
November 22, 2010

FINANCIAL STATEMENTS

Statement A

GRAMBLING UNIVERSITY ATHLETIC FOUNDATION, INCORPORATED
Statement of Financial Position
June 30, 2010

Assets	
Cash and cash equivalents	\$ 254,682
Accounts receivable	804
Investments	3,653
Property and equipment	54,967
Total assets	<u>\$ 314,106</u>
Liabilities	
Accrued liabilities	\$ 392
Total liabilities	<u>392</u>
Net assets	
Unrestricted	
Board Designated	
GUAF Quasi-Endowment	\$ 22,334
Net assets invested in property and equipment	-
Total board-designated	<u>22,334</u>
Undesignated	<u>70,274</u>
Total unrestricted	92,608
Temporarily restricted	221,106
Total net assets	<u>313,714</u>
Total liabilities and net assets	<u>\$ 314,106</u>

See accompanying notes to the financial statements.

GRAMBLING UNIVERSITY ATHLETIC FOUNDATION
Statement of Activities and Changes in Net Assets
For the Year Ended June 30, 2010

	Unrestricted	Temporarily Restricted	Total
Support and revenue			
Contributions	\$ 67,034	\$ 63,050	\$ 130,084
Fundraisers	10,499	-	10,499
Membership dues	7,785	-	7,785
Other revenue			
Interest income	230	1,606	1,836
Dividends	242	-	242
Gains (losses) on investments	1,013	-	1,013
Other miscellaneous	-	-	-
Reclassifications of net assets			
Net assets released from restrictions:			
Restrictions satisfied by payments	63,109	(63,109)	-
Other reclassifications(Adm. Fees)	1,940	(1,940)	-
Total support, revenue, reclassifications, and releases from restrictions	151,852	(393)	151,459
Expenses			
Management and general	8,899	-	8,899
Fundraising expenses	50	-	50
Program expenses	117,111	-	117,111
Total expenses	126,060	-	126,060
Changes in net assets	25,792	(393)	25,399
Other changes in net assets			
Transfers in (out)	3,940	(3,940)	-
Total other changes in net assets	3,940	(3,940)	-
Total changes in net assets	29,732	(4,333)	25,399
Net assets at beginning of year	62,876	225,439	288,315
Restatement of beginning net assets	-	-	-
Net assets at end of year	\$ 92,608	\$ 221,106	\$ 313,714

See accompanying notes to the financial statements.

Statement C

GRAMBLING UNIVERSITY ATHLETIC FOUNDATION
Statement of Cash Flows
For the Year Ended June 30, 2010

Cash flows from operating activities:	
Change in net assets	\$ 25,399
Adjustments to reconcile change in net assets to net cash provided by operating activities	
Provision for depreciation	8,456
(Increase) decrease in accounts receivable	-
Increase (decrease) in accounts payable/accrued liabilities	-
Total adjustments	<u>8,456</u>
Net cash used (provided) by operating activities	<u>33,855</u>
Cash flows from investing activities:	
Restated beginning net assets	-
Net investing activities	<u>(6,131)</u>
Net cash used by investing activities	<u>(6,131)</u>
Net increase (decrease) in cash and cash equivalents	27,724
Cash and cash equivalents at beginning of year	<u>226,958</u>
Cash and cash equivalents at end of year	<u>\$ 254,682</u>

See accompanying notes to the financial statements.

GRAMBLING UNIVERSITY ATHLETIC FOUNDATION
Statement of Functional Expenses
For the Year Ended June 30, 2010

	Program Services	Supporting Services		Total
		Management and General	Fundraising	
Bank charges	\$ -	\$ 90.00	\$ -	\$ 90.00
Courtesies	1,026	178	-	1,204
Departmental	87,403	-	50	87,453
Rental	750	-	-	750
Insurance	352	-	-	352
Office expenses	2,221	-	-	2,221
Printing and reproduction	438	-	-	438
Professional fees	10,075	175	-	10,250
Scholarships	2,000	-	-	2,000
Telephone	4,184	-	-	4,184
Travel	8,662	-	-	8,662
	<u>\$ 117,111</u>	<u>\$ 443</u>	<u>\$ 50</u>	<u>\$ 117,604</u>

See accompanying notes to the financial statements.

GRAMBLING UNIVERSITY ATHLETIC FOUNDATION
Grambling, Louisiana

Notes to the Financial Statements
For the Year Ended June 30, 2010

NOTE A: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Grambling University Athletic Foundation (the Foundation) is an independent, nonprofit corporation organized for the purpose of improving and expanding the athletic programs at Grambling State University in compliance with National Collegiate Athletic Association (NCAA) regulations. Support for the Foundation's efforts is funded primarily from membership dues, contributions and fundraising activities. The Foundation is not focused on financial gain but rather the enhancement of Grambling State University, particularly its athletic program.

Basis of Accounting

For the period ending June 30, 2010, the Foundation adhered to provisions of Statement of Financial Accounting Standards No. 117, *Financial Statements of Not-for-Profit Organizations*. Statement No. 117 requires the Foundation to distinguish between contributions that increase permanently restricted net assets, temporarily restricted net assets, and unrestricted net assets. The following is a description of the three net asset categories:

Unrestricted Net Assets-Net assets that are not subject to donor-imposed stipulations.

Temporarily Restricted Net Assets-Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or by passage of time.

Permanently Restricted Net Assets-Net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on related investments for general or specific purposes.

Statement No. 117 also requires recognition of contributions, including contributed services meeting certain criteria, at fair values. It establishes standards for general-purpose external financial statements of not-for-profit organizations and requires a statement of financial position, a statement of activities, and a statement of cash flows.

**Grambling University Athletic Foundation
Notes to the Financial Statements (Continued)**

Public Support and Revenue

Revenue and public support consists primarily of fundraisers and contributions. In accordance with Statement of Financial Accounting Standard No. 116, "*Accounting for Contributions Received and Contributions Made*", contributions are recognized when the donor makes a promise to give that is, in substance, unconditional. Contributions that are restricted by time by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily restricted or permanently restricted net assets depending on the nature of the restrictions.

When a time restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

The Foundation uses the allowance method, based on prior years' experience and the judgment of management regarding specific promises made, to assess the value of unconditional contributions receivable.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Foundation considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents. The Foundation had no cash equivalents during the period under audit. At June 30, 2010 the Foundation had cash totaling \$254,682 categorized as follows:

Unrestricted	\$ 114,868
Temporarily Restricted	<u>\$ 139,814</u>
Total Cash	\$ 254,682

Depreciation

The Foundation capitalizes, at cost, all expenditures for fixed assets that meet its capitalization threshold of \$5,000 or more. Depreciation is computed on the straight-line method over the useful life of the assets. In the case of furniture and fixtures, the Foundation utilizes a useful life of 7 years and the straight-line depreciation.

**Grambling University Athletic Foundation
Notes to the Financial Statements (Continued)**

Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires that management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Income Taxes

The Foundation is an not-for-profit organization that is exempt from federal income taxes under Section 501 (C)(3) of the Internal Revenue Code. Contributions to the Foundation are tax deductible within the limitations prescribed by the Code.

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

Contributed Services

During the year ended June 30, 2010, the value of contributed services meeting the requirements for recognition in the financial statements was recorded in the financial statements.

NOTE B. FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities and changes in net assets. A detailed breakdown of expenses by function is included in the statement of account activity under supplemental information. Certain costs have been allocated among the programs and supporting services benefited.

Grambling University Athletic Foundation
Notes to the Financial Statements (Continued)

NOTE C. RECEIVABLES

Receivables at June 30, 2010 that are considered valid and collectible include:

Pledges Receivable \$ 804

NOTE D. INVESTMENTS

All investments consist of board-designated net assets as of June 30, 2010. The investments of the Foundation as of June 30, 2010 are summarized as follows:

	Carrying Value	Fair Value
Certificate of Deposit	\$ 3,296	\$ 3,296
Mutual Funds & Equities	<u>357</u>	<u>357</u>
Total Investments	\$ 3,653	\$ 3,653

NOTE E. PROPERTY AND EQUIPMENT

As of June 30, 2010, the Foundation listed fixed assets as follows:

Property and Equipment	\$67,764
Less: Accumulated Depreciation	<u>(12,797)</u>
Net Property and Equipment	\$ 54,967

Vehicle was donated to the Foundation to be used by Head Football Coach but ownership remains with Foundation.

NOTE F. FUND RAISING ACCOUNTS

Primary fundraisers for normally included Orchesis Dance Camp and other minor sources but for the year ended June 30, 2010 there were no fundraising activities considered significant.

NOTE G. TEMPORARILY RESTRICTED NET ASSETS

For the year ended June 30, 2010, the Foundation reclassified \$63,109 to unrestricted net assets due to restrictions being satisfied by payment. The temporarily restricted net assets include contributions received to benefit various student activities at Grambling State University. The Foundation operates a separate temporarily restricted fund for each student activity. All unrestricted funds are maintained in a General Fund account.

**Grambling University Athletic Foundation
Notes to the Financial Statements (Continued)**

NOTE H. DESCRIPTION OF LEASING ARRANGEMENTS

During the year under audit, the Foundation entered into a short-term lease arrangement with the Grambling University National Alumni Association that provided the Foundation with the use of an office, the use of dining area, restrooms, and kitchen area within the structure of its Alumni House located at 386 R.W.E. Jones Drive, Grambling, Louisiana 71245. The lease is renewable in six-month intervals and calls for payments of \$250.00 monthly.

SUPPLEMENTAL INFORMATION

GRAMBLING UNIVERSITY ATHLETIC FOUNDATION
Schedule of Account Activity and Balances
 For the Year Ended June 30, 2010

	Balance at June 30, 2009	Support Revenue	Program	Management and Grants	Fundraising	Total Expenses	3% Fee	Other Transfers	Total Transfers	Balance June 30, 2010
Athletic Advisory	9,700	-	-	-	-	-	-	-	-	9,700
Ruston Lincoln CVB	(8,621)	322	-	-	-	-	(10)	(10)	(20)	(6,219)
Athletic Auxiliary	(19)	-	-	-	-	-	-	-	-	(19)
Baseball	58	-	-	-	-	-	-	-	-	58
Baseball-men's	1,409	270	548	-	-	648	(8)	(8)	(16)	1,115
Baseball-women's	518	-	458	-	-	458	-	-	-	60
Boating	(2,053)	112	57	-	-	67	(3)	(3)	(6)	(2,005)
Cheerleaders	2,000	-	2,000	-	-	2,000	-	-	-	-
Satin Bibs	157,380	2,936	17,100	-	-	17,100	(85)	(85)	(2,170)	140,946
CuVerthouse-scholarships	500	625	825	-	50	675	(19)	(19)	(36)	513
CuVerthouse-superintend pay	2,454	-	-	-	-	-	-	-	-	2,454
Extracurricular (off tournament)	111	200	200	-	-	200	(6)	(6)	(12)	59
Football	287	-	-	-	-	-	-	-	-	287
Fred Hebel scholarship	1,731	600	2,130	-	-	2,130	(18)	(18)	(36)	165
Golf	10,991	55,835	32,737	-	-	32,737	(1,675)	(1,675)	(3,950)	30,739
Grambling Legends	180	-	-	-	-	-	-	-	-	180
OU Middle School	3,188	20	-	-	-	-	(1)	(1)	(1)	3,217
Leonard Griffin	749	-	-	-	-	-	-	-	-	749
Carrie Foundation	1,855	1,058	1,000	-	-	1,000	(32)	(32)	(63)	1,848
Orchree's dance	25,346	-	-	-	-	-	-	-	-	25,346
Radio broadcast	1,922	-	1,500	-	-	1,500	-	-	-	122
Radio promotions	805	-	-	-	-	-	-	-	-	805
Robert Piper Scholarship	294	-	75	-	-	75	-	-	-	219
Soccer	88	1,080	1,085	-	-	1,085	(32)	(32)	(65)	(2)
Sports Information	253	1,700	1,700	178	-	1,878	(91)	(91)	(102)	(27)
Sports Medicine	398	-	-	-	-	-	-	-	-	398
Student Affairs	4,254	-	505	-	-	505	-	-	-	3,748
State Farm Life Season Book	7,562	-	463	-	-	463	-	-	-	7,117
Tennis	48	-	185	-	-	185	-	-	-	49
Track	1,077	-	910	-	-	910	-	-	-	865
Volleyball	-	-	-	-	-	510	-	-	-	567
Total temporarily restricted net assets	225,437	64,555	62,881	178	50	63,109	(1,940)	(3,840)	(5,879)	221,108
Unrestricted net assets	(121,110)	66,765	21,699	8,721	-	30,419	1,940	33,382	35,321	(49,423)
Operating (including net investment in equipment)	27,342	-	-	-	-	-	-	-	-	27,342
Football concessions	9,060	-	-	-	-	-	-	-	-	9,060
Savings (former escrow)	-	-	-	-	-	-	-	-	-	398
Scavens & tie	105,153	18,804	32,532	-	-	32,532	-	-	-	92,527
Tiger Club	2,484	-	-	-	-	-	-	-	-	2,484
RV parking	-	-	-	-	-	-	-	-	-	-
Wither EEs Retirement Account	-	-	-	-	-	-	-	-	-	-
Board designated	38,537	1,114	-	-	-	-	-	(29,442)	(29,442)	10,209
Eddie Robinson Educational Fund	62,877	66,803	64,230	6,721	-	62,951	1,940	3,940	5,979	92,608
Total unrestricted net assets	288,315	181,459	117,111	8,698	50	126,060	\$	\$	\$	313,714

Schedule 2

Grambling University Athletic Foundation
Schedule of Payments Made to Grambling State University Employees
For the Fiscal Year Ended June 30, 2010

None

**LOUISIANA COMPLIANCE QUESTIONNAIRE
GRAMBLING UNIVERSITY ATHLETIC FOUNDATION, INC.**

NOVEMBER 22, 2010

Bobby Gray CPA
Post Office Box 1145
Grambling, LA. 71245

In connection with your audit of our financial statements as of June 30, 2010 and for the year then ended for the purpose of expressing an opinion as to the fair presentation of our financial statements in accordance with accounting principles generally accepted in the United States of America, to assess our system of internal control as a part of your audit, and to review our compliance with applicable laws and regulations, we confirm to the best of our knowledge and belief, the following representations. These representations are based on the information available to us as of November 22, 2010.

PART I. AGENCY PROFILE

1. Name and address of the organization:
Grambling University Athletic Foundation, Inc.
Post Office Box 931
Grambling, LA. 71245
2. Names, addresses, and telephone numbers of entity officials:
SEE ATTACHED LISTING
3. Period of time covered by this questionnaire:

July 1, 2009 to June 30, 2010
4. The entity has been organized under the following provisions of the Louisiana Revised Statute(s) (R.S.) and, if applicable, local resolutions/ordinances.
5. Briefly describe the public services provided:

Grambling University Athletic Foundation, Incorporated was formed in order to improve and expand athletic programs at Grambling State University.
6. Expiration date of current elected/appointed officials' terms:

June 30, 2010

Part II. Federal, State, and Local Awards

7. We have detailed for you the amount of federal, state and local award expenditures for the fiscal year, by grant and grant year.

NA Yes [] No []

8. All transactions relating to federal grants have been properly recorded within our accounting records and reported to the appropriate federal grantor officials.

NA Yes [] No []

9. All transactions relating to state grants have been properly recorded within our accounting records and reported to the state grantor officials.

NA Yes [] No []

10. All transactions relating to local grants have been properly recorded within our accounting records and reported to the appropriate local grantor officials.

NA Yes [] No []

11. The reports filed with federal agencies are properly supported by books of original entry and supporting documentation.

NA Yes [] No []

12. The reports filed with state agencies are properly supported by books of original entry and supporting documentation.

NA Yes [] No []

13. The reports filed with local agencies are properly supported by books of original entry and supporting documentation.

NA Yes [] No []

14. We have complied with all applicable compliance requirements of all federal programs we administer, to include matters contained in the Office of Management and Budget (OMB) Circular A-133 Compliance Supplement and matters contained in the grant awards.

NA Yes [] No []

15. We have complied with all applicable specific requirements of all state programs we administer, to include matters contained in the grant awards.

NA Yes [] No []

16. We have complied with all applicable specific requirements of all local programs we administer, to include matters contained in the grant awards.

NA Yes [] No []

17. We have provided you with all communications from grantors concerning noncompliance with or deficiencies in administering grant programs.

NA

Yes [] No []

Part III. Public Records

18. We are familiar with the Public Records Act and have made available to the public those records as required by R.S. 44:33.

Yes No []

Part IV. Open Meetings

19. Our meetings, as they relate to public funds, have been posted as an open meeting as required by R.S. 42:4.1 through 42:13 (the open meetings law).

Yes No []

Part V. Budget

20. For each federal grant, we have filed with the appropriate grantor agency a comprehensive budget for those grants that included the purpose and duration.

NA

Yes [] No []

21. For each grant received from the state, we have filed with the appropriate grantor agency a comprehensive budget for those grants that included the purpose, duration, specific goals and objectives, and measures of performance.

NA

Yes [] No []

22. For each local grant, we have filed with the appropriate grantor agency a comprehensive budget for those grants that included the purpose and duration.

NA

Yes [] No []

The previous responses have been made to the best of our belief and knowledge.

Bidecopsley President 11/22/2010 Date

GRAMBLING UNIVERSITY ATHLETIC FOUNDATION, INC.
BOARD OF DIRECTORS
2009 - 2010

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(318) 614-8716
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