MONROE, LOUISIANA

AUGUST 31, 2017

MONROE, LOUISIANA

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AUDITED FINANCIAL STATEMENTS

HEARD, MCELROY, & VESTAL

CERTIFIED PUBLIC ACCOUNTANTS

333 TEXAS STREET, SUITE 1525 Shreveport, Louisiana 71101 318-429-1525 Phone • 318-429-2070 Fax

February 27, 2018

Board of Directors Greater Ouachita Water Company Monroe, Louisiana

Independent Auditor's Report

Report on the Financial Statements

We were engaged to audit the accompanying financial statements of Greater Ouachita Water Company, which comprise the statement of financial position, as of August 31, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on conducting the audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of Greater Ouachita Water Company as of August 31, 2017, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Statement of Revenue and Expenses, Statement of Functional Expenses-By Program, and Statement of Administrative Expenses on pages 16 to 19 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements.

The information has been subjected to certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 27, 2018 on our consideration of Greater Ouachita Water Company's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an engagement to perform an audit in accordance with *Government Auditing Standards* in considering Greater Ouachita Water Company's internal control over financial reporting and compliance and compliance.

Heard, ME Elray & Vestal, LLC

Shreveport, Louisiana

STATEMENT OF FINANCIAL POSITION

AUGUST 31, 2017

ASSETS

<u>Plant and equipment</u> : Cost of systems-Note 3 Accumulated depreciation Net plant and equipment	77,652,741 (31,965,946) 45,686,795
Investments-current:	15,000,775
Bond interest fund	516,549
Reserve fund	193,599
Renewals, replacements and extensions fund	172,285
Bond fund principal	1,055,181
Total investments-current	1,937,614
Current assets:	
General fund cash	1,324,816
Accounts receivable-customers (net)	2,747,390
Prepaid expense	104,320
Total current assets	4,176,526
Other assets:	
Unamortized bond issue expense-Note 2	188,624
Total other assets	188,624

Total assets

<u>51,989,559</u>

LIABILITIES AND NET ASSETS

Long-term debt-Note 4	
Bonds payable-Series 97A&B	435,000
Bonds payable-Series 2003	6,555,000
Bonds payable-Series 2009	10,105,000
Bonds payable-Series 2013	9,835,000
Less-current maturities of long-term debt	(1,055,000)
Total long-term debt	25,875,000
<u>Funded liabilities</u> :	
Interest payable	476,730
Total funded liabilities	476,730
<u>Current liabilities</u> :	
Accounts payable-trade	1,728,915
Accounts payable-West Ouachita Sewer	1,218,633
Accounts payable-other sewer	221,175
Current maturities of long-term debt	1,055,000
Payroll and sales taxes payable	2,365
Accrued insurance	63,026
Line of credit-Chase	12,215,500
Total current liabilities	16,504,614
Deferred liabilities:	
Customer meter deposits	1,410,510
Pension fund liability	224,949
Total deferred liabilities	1,635,459
Total liabilities	44,491,803
<u>Net assets</u> :	
Unrestricted net assets (surplus)	7,497,756
Total liabilities and net assets	51,989,559

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED AUGUST 31, 2017

Operating revenues:	
Charge for services	11,999,850
Late payment charges	155,908
Reconnect charges	74,615
Sewer inspection fees	200
Water connect charges	189,805
Tapping fees	197,444
Operations maintenance fees	285,700
Total operating revenues	12,903,522
<u>Cost of sales</u> :	
Water purchased	1,994,648
<u>Gross profit</u>	10,908,874
Functional expenses:	
Operating expenses	10,489,539
Administrative expenses	1,462,168
Total functional expenses	11,951,707
<u>Net operating (loss)</u>	(1,042,833)
Other revenues:	
Interest	940
Sewer maintenance agreement	167,727
Safe drinking water fees program	(119,159)
Miscellaneous	212,080
Total other revenues	261,588
<u>Net (decrease) in net assets</u>	(781,245)
Net assets at beginning of year	8,279,001
Net assets at end of year	<u> </u>

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED AUGUST 31, 2017

	Administrative	Operating	T - 1
	Expenses	Expenses	<u>Total</u>
Operating contract	-	3,904,964	3,904,964
Tapping charges	-	45,234	45,234
Power	-	995,334	995,334
Maintenance	-	861,476	861,476
Chemicals	-	391,750	391,750
Testing	-	51,982	51,982
Water used in sewer plant	-	3,638	3,638
Service and franchise fees	-	3,876	3,876
Accounting	100,664	-	100,664
Consulting fees	148,765	-	148,765
Bank charges	70,900	-	70,900
Dues and subscriptions	1,815	-	1,815
Engineering fees	-	91,886	91,886
Inspection and supervision fees	4,724	-	4,724
Insurance	175,390	-	175,390
Interest	-	1,239,116	1,239,116
Legal and administrative	534,311	-	534,311
Office expenses	9,865	-	9,865
Postage	58	-	58
Rent	26,820	-	26,820
Right of way	-	3,361	3,361
Salaries	183,309	-	183,309
Taxes and licenses	36,918	-	36,918
Miscellaneous	5,000	-	5,000
Trustee fees	10,554	-	10,554
Provision for bad debts	-	110,115	110,115
Interest paid on customer accounts	-	56,693	56,693
Pension expense	153,075	-	153,075
Amortization	-	9,185	9,185
Depreciation		2,720,929	2,720,929
Total functional expenses	<u> 1,462,168</u>	10,489,539	<u> 11,951,707</u>

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED AUGUST 31, 2017

Cash flows from operating activities:	
(Decrease) in net assets	(781,245)
Noncash items included in net income:	
Depreciation and amortization	2,730,114
Changes in:	
Accounts receivable-net	(705,582)
Prepaid expenses	13,536
Interest payable	(18,229)
Accounts payable-trade	519,533
Payroll and other taxes	(3,513)
Total adjustments	2,535,859
Net cash provided by operating activities	1,754,614
Cash flows from investing activities:	
Plant and equipment	(3,367,810)
Investment in special funds	224,923
Net cash (used) by investing activities	(3,142,887)
Cash flows from financing activities:	
Customer meter deposits	184,541
Redemption of bonds payable	(1,010,000)
Accounts payable-sewers	733,297
Net increase on line of credit	7,341,709
Net cash provided by financing activities	2,249,547
<u>Net increase in cash</u>	861,274
Cash at beginning of year	463,542
<u>Cash at end of year</u>	<u> 1,324,816</u>
Supplemental disclosures:	
Interest paid	1,314,038
•	. ,

NOTES TO FINANCIAL STATEMENTS

AUGUST 31, 2017

1. <u>Nature of Operations</u>

The Greater Ouachita Water Company was incorporated May 29, 1963, under the laws of the State of Louisiana, as a nonprofit organization. The Company was organized to consolidate various water companies operating in Ouachita Parish (Ouachita Parish Police Jury), a political subdivision of the State of Louisiana, into a single company in order to provide better service to the area residents.

By a contract dated June 12, 1963, between the Greater Ouachita Water Company and the Parish of Ouachita, the Company agreed to acquire and construct a waterworks, sewerage and natural gas system within the Parish. Under terms of the contract, the Parish recognizes the Company's title to the system until all indebtedness of the Company, together with accrued interest thereon, incurred by the Company in the financing of the purchase, extension and improvement of the Company is paid in full. When all such indebtedness of the Company is paid in full, all rights, title and interest of the Company and the system shall vest in the Parish.

An indenture of Mortgage, dated September 1, 1964, was made by and between the Greater Ouachita Water Company and the First National Bank of Commerce in New Orleans, now J.P. Morgan, a national banking association having an office in New Orleans, Louisiana, as trustee. Supplemental Indentures of Mortgage have been made covering additions to the system.

Revenue bonds were issued in seven series. Proceeds of the first series (series 1964) were received on September 23, 1964, and the first purchase of systems was made. Proceeds of the second series (Series 1965) were received on April 12, 1965, and additional properties were added to the system. Proceeds of the third series (Series 1994A) were received on March 16, 1994, and of the fourth series (Series 97A&B) were received on December 11, 1997. Proceeds of the fifth Series (Series 2003) were received on August 7, 2003. Proceeds of the sixth series (Series 2009) were received on December 9, 2009. Proceeds from the seventh series (Series 2013) were received December 13, 2013.

The Company began operations September 28, 1964. Currently, it has an agreement with Severn Trent Environmental Services, Inc. of Florida to operate the system.

Officers and directors of the Company and salaries paid (no benefits paid) to them as officers during the period under audit were:

Wood T. Sparks, President	40,663
663Philip McQueen, Secretary	73,639
Barry Webb, Treasurer	56,000
	170.302

The above information is in compliance with Act 706.

2. <u>Summary of Significant Accounting Policies</u>

(a) Method of Accounting

The Company uses the accrual method of accounting in accordance with generally accepted accounting principles in the United States for non-profit organizations.

2. <u>Summary of Significant Accounting Policies</u> (Continued)

(b) Depreciation

Depreciation was computed using the straight-line method in amounts sufficient to amortize the cost of the depreciable assets over their estimated useful lives. The estimated useful lives used in computing depreciation are:

Cost of System	25 to 50 Years
Various Equipment	5 to 20 Years

(c) Special Funds

The Indentures of Mortgage require the Company twice each month to transfer from the general or operating bank accounts all monies in excess of a minimum amount that is shown by the annual budget to be necessary for operating expenses for the current fiscal year to the Trustee for credit to the Principal Fund and Interest Fund.

Special bond funds held by the Trustee are computed as follows:

- 1) Interest Fund until at least six months interest on all outstanding bonds is accumulated or restored. On August 31, 2017, the balance in the Interest Fund was \$516,549. Interest payable at August 31, 2017 was \$476,730.
- 2) Construction Improvement Fund, created in the indenture to pay for capital improvements to the system. During the period under review, additions and expenditures made to and from this fund for improvements to the system resulted in a balance of \$-0-.
- 3) Principal Fund, an amount which when multiplied by the number of such monthly deposits to be made during the next twelve month period will equal the annual requirement for that year. To date, adequate deposits have been made and the requirements of the Indenture of Mortgage have been met.

The annual amount due on September 1, 2017 will be \$1,055,000.

(d) Deferred Charges and Amortization

Discounts on bonds issued by the Company are being amortized over the term of the bonds. Shown below is an analysis of unamortized bond discounts.

Costs of issuing bonds are being amortized over the term of the bonds:

Total cost at August 31, 2016	539,101
Add: 2017 bond cost	-
Less: Prior year amortization	(341,292)
Current year amortization	(9,185)
Balance at August 31, 2017	188,624

(e) Cash and Cash Equivalents

For Company considers all highly liquid investments with maturities of three months or less to be cash equivalents.

2. <u>Summary of Significant Accounting Policies</u> (Continued)

(f) Accounts Receivable-Customers

Accounts receivable are reported net of an allowance for doubtful accounts of \$9,523. Management believes that accounts receivable are substantially collectible and requires customers to provide meter deposits. Accounts are reviewed monthly, and management determines which accounts are not collectible. Accounts receivable also includes unbilled revenues of \$441,819, which consist of revenues earned but not billed.

(g) Use of Estimates

Management uses estimates and assumptions in preparing the financial statements. These estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and reported revenues and expenses. Actual results could differ from those estimates.

(h) Income Taxes

The Company, a nonprofit corporation, is exempt from federal and state income taxes under Internal Revenue Code 501(a). Accordingly, no provision for income taxes has been made in the financial statements.

(i) Advertising Expenses

The Company expenses advertising costs as they are incurred. Advertising expenses for the year ended August 31, 2017 were immaterial.

(j) Contributions

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a temporary restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the same year in which the contributions are recognized.

Donated services are recognized as contributions in accordance with professional standards (FASB ASC 958-605-25-16), if the services create or enhance a non-financial asset or require specialized skills, are provided by entities or persons possessing those skills and would need to be purchased if they were not donated.

Donated facilities are recognized as contributions in accordance with professional standards (FASB ASC 958-605-52-24).

During the fiscal year ended August 31, 2017, no contributions were received by the Company that meet the criteria for recognition in these financial statements.

3. Plant and Equipment

Plant and equipment is stated at the acquisition costs of the assets of the Company, with the exception of the systems of Lakeview Utilities, Inc., North Louisiana Production Corporation, and B & W Utilities, Inc., which were contributed by their owners and are stated at their appraised value. Maintenance and repairs are charged to operations currently and major renewals and betterments are capitalized. Additions to the system during the year ended August 31, 2017, totaled \$3,367,810. Shown below is an analysis of the cost of the system by expenditures from various funds:

3. <u>Plant and Equipment</u> (Continued)

	Balance 2016	During <u>Year</u>	Balance 2017
Bond Proceeds Series 2013	10,425,639	524,560	10,950,199
Bond Proceeds Series 1964	1,922,208	-	1,922,208
Bonds Proceeds Series 1965	907,211	-	907,211
General Fund	45,821,848	2,843,250	48,665,098
Renewals, Replacements and			
Extensions Fund	3,272,892	-	3,272,892
Improvements Fund	8,237,642	-	8,237,642
Revenue Fund	35,016	-	35,016
1994A Fund	1,670,072	-	1,670,072
97A&B Fund Contributions	1,911,211	-	1,911,211
Lakeview Utilities, Inc. Water and			
Sewer System	196,000	-	196,000
North Louisiana Production Corp.			
Water System	71,800	-	71,800
B & W Utilities, Inc. Water System	44,658		44,658
· · · · · ·	74,516,197	3,367,810	77,884,007
Less-retirements Gas System Transferred	(231,266)		(231,266)
Total	74,284,931	3,367,810	77,652,741

The details of plant and equipment are as follows:

Water mains and extensions	30,053,288
Water service lines	5,558,345
Water meters	1,189,399
Water wells	16,691,507
Water chlorine equipment	921,989
Meter stations	170,637
Sewer	20,237,503
Other equipment/buildings	862,643
Land	1,967,430
	<u> 77,652,741</u>

4. Long-Term Debt

The Company originally issued bonds known as "Waterworks and Natural Gas System Revenue Bonds" in two series. For 1964, bonds totaled \$2,270,000 and were issued September 1, 1964. They were paid off as of September 1, 1999. Series 1965 bonds totaled \$1,050,000 and were issued March 1, 1965. They were paid off as of September 1, 1999.

On March 16, 1994, the Company issued bonds known as "Greater Ouachita Water Company Waterworks and Natural Gas System Bonds, Series 1994A" in the amount of \$2,000,000. Interest is paid semi-annually on March 1 and September 1. The interest rate is 6.25% through December 10, 1997, and thereafter shall bear interest at the rate determined by the Trustee on March 1, 2000, by adding 400 basis points to the five-year constant maturity treasury and multiplying such amount by the remainder of one minus the corporate tax rate applicable to Central Bank, J. P. Morgan, Monroe, Louisiana on such date. Principal shall be payable annually on September 1 in each year commencing September 1, 1995. Final payment was made in September 2013.

4. <u>Long-Term Debt</u> (Continued)

On December 11, 1997, the Company issued bonds known as "Waterworks and Natural Gas Revenue Bonds of the Greater Ouachita Water Company Series 1997" in the amount of \$3,500,000. Interest is paid semi-annually on March 1 and September 1. The interest rate shall begin at 5.675%. Final payment is due in September 2017.

On August 7, 2003, the Company issued bonds known as "Waterworks and Natural Gas System Revenue Bonds Series 2003" in the amount of \$9,000,000. Interest is paid semi-annually on March 1 and September 1. The interest rate began at 3.950%. Final payment is due in September 2024.

On December 9, 2009, the Company issued bonds known as "Waterworks and Natural Gas System Revenue Bonds Series 2009" in the amount of \$11,000,000. Interest is paid semi-annually on March 1 and September 1. The interest rate began at 4.100%. Final payment is due in September 2029.

On December 13, 2013, the Company issued bonds knows as "Waterworks and Natural Gas System Revenue Bonds Series 2013" in the amount of \$10,000,000. Interest is paid semi-annually on March 1 and September 1. The interest rate is 3.25% through September 1, 2024; principal payments are September 1 of each year. The bonds are subject to mandatory redemption starting in September 2024. The bonds have limited covenants.

The Company has a \$15,000,000 line of credit with Chase Bank. The line of credit is unsecured with interest at one month LIBOR rate plus 1.25%. This line of credit was obtained to fund system improvements until new bonds are issued. The balance of the line of credit at August 31, 2017 was \$12,215,500. The line of credit is renewed annually.

During the year ended August 31, 2017, \$1,010,000 in bonds were redeemed, bringing the total of all bonds redeemed to \$24,390,000. The balance of bonds outstanding at August 31, 2017 was \$26,930,000. The bonds are secured by water system assets of the Company.

Principal payments for the next five years are as follows:

Year Ended August 31	Amount
2018	1,055,000
2019	1,235,000
2020	1,275,000
2021	1,320,000
2022	1,355,000

The fair value of the long-term debt is estimated based on the current rates offered to the Company for debt of the same remaining maturities. At August 31, 2017, the fair value of the long-term debt approximates the amounts recorded in the financial statements.

5. <u>Regulatory Compliance-LDHH</u>

The Greater Ouachita Water Company is regulated by the Louisiana Department of Health and Hospitals (LDHH), the United States Environmental Protection Agency (EPA) and/or the Louisiana Department of Environmental Quality (LDEQ) regarding the water systems owned and/or operated by the Company.

5. <u>Regulatory Compliance-LDHH</u> (Continued)

The Company is subject to various inspections and possible orders from those agencies. The Company has corrected or is working to correct various inspection issues (orders) from regulatory agencies.

6. Pension Plan

A non-contributory defined benefit pension plan (the Plan) was put into effect on October 1, 2010. All employees of the Company are eligible to participate. The Company's funding policy is to contribute to the pension plan a monthly amount necessary to meet or exceed the minimum funding standards under the Employee Retirement Income Security Act.

Contributions to the benefit plan are invested in a managed asset portfolio consisting of cash and bonds. The investments are conservative and require maximum income from their investments. Moderate growth will occur since the portfolio has an income with growth objective. Short-term volatility will come from changes in bond prices due to interest rate fluctuations in the marketplace.

The Plan's investment policy is periodically reviewed and revised to reflect the best interest of the Plan's participants and beneficiaries. At present, investments of the Plan's assets are divided into four categories: Cash Equivalents, Mutual Funds – Fixed Income, Mutual Funds – Equity, and Mutual Funds – International Stock Fund.

At August 31, 2017, the breakdown of the fair value of Plan assets held is as follows:

	Amount	Percentage
Cash Equivalents	31,383	3%
Mutual Funds-Equities	436,779	40%
Fixed Income	618,865	57%
Total Plan Assets (all Level 1 assets)	<u>1,087,027</u>	<u> 100.00%</u>

All investments, excluding Cash Equivalents, are valued using market prices. Cash Equivalents are reported at cost.

For the year ended August 31, 2017, the net return on the Plan assets was (\$24,924). Greater Ouachita Water Company expects the long-term rate of return on the assets to be 5.00%. The assumed overall rate of return takes into account long-term return expectations of the underlying asset classes within the investment portfolio mix, and the expected duration of the Plan's liabilities. Return expectations are forward looking and, in general, not much weight is given to short-term experience. Unless there is a drastic change in investment policy or market environment, the assumed investment return of 5.00% on the Plan assets is expected to remain broadly the same each year. Generally accepted accounting principles require an actuarially determined assessment of the periodic cost.

The following table sets forth information on the funded status, amounts recognized in the financial statements, and weighted average assumptions related to Greater Ouachita Water Company's pension plan for the year ended August 31, 2017. The Plan was frozen as of August 31, 2017.

6. <u>Pension Plan</u> (Continued)

1.	Char	ges in Benefit Obligation	
	a.	Benefit obligation at August 31, 2015	767,590
	b.	Employer service cost	30,297
	c.	Employee contributions for the year	-
	d.	Interest cost	29,374
	e.	Amendments	267,007
	f.	Actuarial (gain) loss	37,880
	g.	Changes in actuarial cost methods and/or systems	-
	h.	Benefits paid	(1,369)
	i.	Benefit obligation at August 31, 2016 (sum a through h)	1,130,779
2.	Char	ge in Plan Assets	
	a.	Assets at August 31, 2016	905,830
	b.	Actual return on Plan assets	107,460
	с.	Expenses	(15,589)
	d.	Employer contributions for fiscal year 2016	150,000
	e.	Employee contributions	-
	f.	Benefits paid and transfers	(60,674)
	g.	Assets at August 31, 2017 (sum a through f)	1,087,027
3.	Fund	ed (Unfunded) Status at August 31, 2016	
	a.	(Accrued) prepaid pension cost	467,800
	b.	Balance in accumulated other comprehensive income account	
		1) Unrecognized net actuarial gain (loss)	(425,742)
		2) Unrecognized prior service (cost) income	(267,007)
		3) Unrecognized transition (obligation) asset	
		4) Total unrecognized (expense) asset	(692,749)
	c.	Funded status (unfunded PBO) at August 31, 2017 (a. + b.4.)	(224,949)
4.	Weig	phted-Average Assumptions at Year-End	
	a.	Interest rate used to calculate net periodic pension cost	3.83%
	b.	Interest rate used to calculate year-end disclosure information	
		(discount rate)	3.83%
	с.	Expected return on plan assets	5.00%
	d.	Salary scale to calculate NPPC for FY that began September 1, 2016	5.00%
	e.	Salary scale for disclosure information as of August 31, 2017	5.00%
5.	Com	ponents of Net Periodic Benefit Cost	
	a.	Service Cost	30,297
	b.	Interest cost	29,374
	c.	Expected return on plan assets	40,892
	d.	Amortization of transition (asset) obligation	-
	e.	Amortization of prior service cost	-
	f.	Recognized net actuarial loss	26,863
	g.	Net periodic benefit cost	45,642

6. <u>Pension Plan</u> (Continued)

6. Projection of Benefits for Next Ten Fiscal Years <u>Fiscal Years</u> <u>Projected Benefits</u>

2018	92,776
2019	90,800
2020	88,686
2021	100,033
2022	110,036

Sum of fiscal years	
2021 through 2026	337,668

7. Contributions for the fiscal year beginning September 1, 2017 are not available until that valuation report is completed. In the meantime, a reasonable projection of the minimum contribution for the fiscal year beginning September 1, 2017 would be \$215,000.

The accumulated benefit obligation at August 31, 2017 was \$865,803. \$692,749 of benefit cost has been recognized in net assets.

7. <u>Lawsuits</u>

The Company, from time to time, is involved in various lawsuits incurred by operating in the normal course of business. In the opinion of management, the amount of ultimate liability with respect to these actions will not materially affect the financial position of the Company.

8. <u>Concentration of Risk</u>

The Company maintains its cash balances at institutions which are insured by the Federal Deposit Insurance Corporation up to \$250,000. At August 31, 2017, the Company's uninsured cash balance was \$1,184,030.

Concentration of credit risk with respect to water and sewer billing receivables is limited due to the large number of customers and small balances. The risk is minimized further by customer meter deposits.

9. <u>Related Party Transactions</u>

The following related party transactions were incurred in the normal course of business:

Dean Morris, LLP (of which Wood T. Sparks is Of Counsel), earned \$7,527 for legal services performed for the Company.

Webb & Webb, owned by Barry Webb, CPA, director, earned \$9,000 for accounting services performed for the Company.

Philip McQueen, secretary of the Company, is the son-in-law of Wood T. Sparks, the president of the Company.

Dimos Erskine, LLP (of which Philip McQueen is a Partner), earned \$52,258 for legal services performed for the Company.

10. Functional Allocation of Expenses

The costs of providing the various programs and activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among programs and supporting services benefited. The Company has determined that fund-raising costs are not material.

11. Subsequent Events

Events that occur after the balance sheet date but before the financial statements were issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed after the balance sheet date require disclosure in the accompanying notes. Management evaluated the activity of the Company through February 27, 2018, the date the report was available for issue, and concluded no subsequent events require recognition in the notes to the financial statements.

12. Uncertain Tax Positions

The Company is subjected to examination by various taxing authorities. Management has reviewed the Company's activities and believes that no additional amounts or disclosures are needed, as the effect of any uncertain tax positions is not material to the financial statements.

13. Billing Credits

Due to customers receiving catch up water bills due to prior year meter reading issues, the Company, with approval by the Louisiana Public Service Commission, issued billing credits of \$695,546 to date and anticipate issuing another \$57,902 of credits in the coming months.

SUPPLEMENTARY INFORMATION

STATEMENT OF REVENUE AND EXPENSES

	Water	Sewer	
	System	System	Total
	-	-	
Operating revenue:			
Charges for services	9,395,647	2,604,203	11,999,850
Late payment charges	155,908	-	155,908
Reconnect charges	74,615	-	74,615
Sewer inspection fees	-	200	200
Water connect charges	189,805	-	189,805
Tapping fees	183,102	14,342	197,444
Operations maintenance fees	199,612	86,088	285,700
Total operating revenue	10,198,689	2,704,833	12,903,522
Direct counting commune			
Direct operating expenses:	2 225 450	670 514	2 004 064
Operating contract	3,225,450	679,514 358	3,904,964
Tapping charges Power	44,876 578 175		45,234 995,334
Maintenance	578,175	417,159	
Chemicals	318,420	543,056	861,476
	266,621	125,129	391,750
Testing-sewer	- דוד כד	51,982	51,982
Engineering services	73,717	18,169	91,886
Water purchased	1,994,648	-	1,994,648
Water used in sewer plant	- (1.229)	3,638	3,638
Service and franchise fees	(1,228)	5,104	3,876
Right of way	1,361	2,000	3,361
Total direct operating expenses	6,502,040	1,846,109	8,348,149
Net operating income	3,696,649	858,724	4,555,373
Administrative expenses	1,210,627	251,541	1,462,168
Net operating profit	2,486,022	607,183	3,093,205
Other income	91,535	170,053	261,588
<u>Other expenses</u>	1,155,338	250,586	1,405,924
Net income before amortization and			
depreciation	1,422,219	526,650	1,948,869

STATEMENT OF REVENUE AND EXPENSES

	Water <u>System</u>	Sewer <u>System</u>	Total
Amortization and depreciation:			
Amortization of Bond Issue Exp2003	2,782	696	3,478
Amortization of Bond Series-2009	4,566	1,141	5,707
Depreciation expense	<u>1,948,981</u>	771,948	2,720,929
Total amortization and depreciation	1,956,329	773,785	2,730,114
Excess (deficit) of revenues over expenses	(534,110)	(247,135)	(781,245)
<u>Net (decrease) for the year</u>	<u>(534,110</u>)	<u>(247,135</u>)	<u>(781,245</u>)

STATEMENT OF FUNCTIONAL EXPENSES-BY PROGRAM

	Admini- strative Expenses	Water System	Sewer System	Total
Operating contract	-	3,225,450	679,514	3,904,964
Tapping charges	-	44,876	358	45,234
Power	-	578,175	417,159	995,334
Maintenance	-	318,420	543,056	861,476
Chemicals	-	266,621	125,129	391,750
Testing	-	-	51,982	51,982
Water used in sewer plants	-	-	3,638	3,638
Service and franchise fees	-	(1,228)	5,104	3,876
Accounting	100,664	-	-	100,664
Consulting fees	148,765	-	-	148,765
Bank charges	70,900	-	-	70,900
Dues and subscriptions	1,815	-	-	1,815
Engineering fees	-	73,717	18,169	91,886
Inspection and supervision fees	4,724	-	-	4,724
Insurance	175,390	-	-	175,390
Interest	-	1,001,274	237,842	1,239,116
Legal and administrative	534,311	-	-	534,311
Office expenses	9,865	-	-	9,865
Postage	58	-	-	58
Rent	26,820	-	-	26,820
Right of way	-	1,361	2,000	3,361
Salaries	183,309	-	-	183,309
Taxes and licenses	36,918	-	-	36,918
Miscellaneous	5,000	-	-	5,000
Trustee fees	10,554	-	-	10,554
Provision for bad debts	-	93,370	16,745	110,115
Interest paid on customer accounts	-	56,693	· -	56,693
Pension expense	153,075	-	-	153,075
Amortization	· -	7,348	1,837	9,185
Depreciation	<u> </u>	1,948,981	771,948	2,720,929
Total	1,462,168	7,615,058	2,874,481	<u>11,951,707</u>

STATEMENT OF ADMINISTRATIVE EXPENSES

	Water <u>System</u>	Sewer <u>System</u>	<u>Total</u>
Accounting	79,296	21,368	100,664
Consulting fees	117,186	31,579	148,765
Bank charges	55,850	15,050	70,900
Dues and subscriptions	1,430	385	1,815
Inspection and supervision fees	3,721	1,003	4,724
Insurance	138,159	37,231	175,390
Legal and administrative	487,100	47,211	534,311
Office expenses	7,771	2,094	9,865
Postage	46	12	58
Rent	21,127	5,693	26,820
Salaries	144,397	38,912	183,309
Taxes and licenses	12,319	24,599	36,918
Miscellaneous	3,939	1,061	5,000
Trustee fees	5,277	5,277	10,554
Pension expense	133,009	20,066	153,075
Total administrative expenses	1,210,627	251,541	<u> 1,462,168</u>

OTHER REPORTS

HEARD, MCELROY, & VESTAL -LLC-

CERTIFIED PUBLIC ACCOUNTANTS

333 TEXAS STREET, SUITE 1525 Shreveport, Louisiana 71101 318-429-1525 Phone • 318-429-2070 Fax

February 27, 2018

To the Board of Directors Greater Ouachita Water Company Monroe, Louisiana

Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

We were engaged to audit, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Greater Ouachita Water Company (a nonprofit organization), which comprise the statement of financial position as of August 31, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated February 27, 2018.

Internal Control over Financial Reporting

In connection with our engagement to audit the financial statements of Greater Ouachita Water Company, we considered the Company's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Greater Ouachita Water Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant *deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be a material weakness. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

In connection with our engagement to audit Greater Ouachita Water Company's financial statements, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an engagement to perform an audit in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Heard, ME Elroy & Vestal, LCC

Shreveport, Louisiana

SCHEDULE OF AUDIT FINDINGS AND RESPONSES

FOR THE YEAR ENDED AUGUST 31, 2017

Section A - Summary of Audit Results

- 1. The auditor's report expresses an unmodified opinion on the basic financial statements of the Greater Ouachita Water Company.
- 2. No material weakness or significant deficiencies were noted, relating to the engagement to perform an audit of the basic financial statements. One significant deficiency was noted, which is a material weakness.
- 3. No instances of noncompliance relating to the basic financial statements of the Greater Ouachita Water Company were disclosed during the audit.
- 4. The Greater Ouachita Water Company was not subject to a federal single audit for the year ended August 31, 2017.

Section B - Financial Statement Findings

No matters were reported.

SCHEDULE OF PRIOR YEAR FINDINGS

FOR THE YEAR ENDED AUGUST 31, 2017

2016-1: Filing of Audit Report

The report for the engagement to perform an audit was not submitted to the Legislative Auditor within 180 days of the close of the entity's fiscal year as required by state statute.

Management's Response

Management will make every effort to submit its report on time. It was filed late due to issues around billings. This issue was corrected in the year ending August 31, 2017.

2016-2: Inadequate Internal Controls

Accounts receivable and revenue was adjusted by \$256,378 during this fiscal year. The Company is aware of billing and meter reading issues provided by its third party provider during the year. The issues surrounding the improper reading of meters in the fiscal year 2016 may have caused the Company to not have properly billed customers for all the water used. An outside audit of the internal controls of billings by the third party provider was completed in early September 2017. Meter reading processes should be improved and strengthened to properly account for water used. Management is in the process of reviewing these findings and making changes as needed. This process is ongoing.

Management made changes to the water reading procedures and meters were read during the year ending August 31, 2017.