

FRESH START OUTREACH MINISTRIES, INC.

**FINANCIAL STATEMENTS AND
INDEPENDENT AUDITORS' REPORT**

JUNE 30, 2015 AND 2014

FRESH START OUTREACH MINISTRIES, INC.

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Fresh Start Outreach Ministries, Inc.
Winnsboro, Louisiana

Report on the Financial Statements

We have audited the accompanying financial statements of Fresh Start Outreach Ministries, Inc., (a nonprofit Corporation), which comprise the statement of financial position as of June 30, 2015 and 2014, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Fresh Start Outreach Ministries, Inc. as of June 30, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion of the financial statements as a whole. The supplemental information on page 14 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and refers directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated December 20, 2015, on our consideration of Fresh Start Outreach Ministries, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Fresh Start Outreach Ministries, Inc.'s internal control over financial reporting and compliance.

Bond + Inoué, LLC

Monroe, Louisiana
December 20, 2015

FRESH START OUTREACH MINISTRIES

STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2015 AND 2014

Assets	<u>2015</u>	<u>2014</u>
Current Assets:		
Cash and cash equivalents	\$ 183,887	\$ 172,249
Accounts receivable	16,820	6,620
Prepaid expenses	<u>8,413</u>	<u>2,515</u>
Total current assets	<u>209,120</u>	<u>181,384</u>
Property, Plant and Equipment:		
Land	207,991	207,991
Building and improvements	1,031,535	944,901
Furniture, fixtures and equipment	<u>168,240</u>	<u>135,124</u>
	1,407,766	1,288,016
Less: accumulated depreciation	<u>(307,348)</u>	<u>(265,419)</u>
Total property, plant and equipment	<u>1,100,418</u>	<u>1,022,597</u>
Other Assets:		
Utility deposits	<u>300</u>	<u>300</u>
Total other assets	<u>300</u>	<u>300</u>
Total Assets	<u>\$ 1,309,838</u>	<u>\$ 1,204,281</u>
Liabilities		
Current liabilities:		
Accounts payable	\$ 30,217	\$ 26,496
Accrued payroll and payroll taxes	15,855	19,712
Residents deposits	<u>26,617</u>	<u>21,126</u>
Total current liabilities	<u>72,689</u>	<u>67,334</u>
Total liabilities	<u>72,689</u>	<u>67,334</u>
Net Assets		
Unrestricted:		
Undesignated	136,731	114,350
Property and equipment	<u>1,100,418</u>	<u>1,022,597</u>
Total net assets	<u>1,237,149</u>	<u>1,136,947</u>
Total Liabilities and Net Assets	<u>\$ 1,309,838</u>	<u>\$ 1,204,281</u>

The accompanying notes are an integral part of these financial statements.

FRESH START OUTREACH MINISTRIES

STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

	2015			2014		
	Unrestricted		Total	Unrestricted		Total
	Undesignated	Property & Equipment		Undesignated	Property & Equipment	
Revenues, Support and Reclassifications						
Contractual revenue	\$ 125,685	\$ -	\$ 125,685	\$ 79,780	\$ -	\$ 79,780
Interest income	142	-	142	239	-	239
Contributions	31,272	-	31,272	40,657	-	40,657
Rent income	22,142	-	22,142	11,850	-	11,850
Client Fees	532,334	-	532,334	482,483	-	482,483
Product Sales and Service Revenue	426,583	-	426,583	367,862	-	367,862
Direct Product Sales and Service Costs	(209,071)	-	(209,071)	(173,851)	-	(173,851)
Fund Raising	47,298	-	47,298	48,589	-	48,589
Miscellaneous	-	-	-	9,510	-	9,510
Total Revenues, Support and Reclassifications	976,385	-	976,385	867,119	-	867,119
Expenses						
Program Services:						
Health and human services	657,305	33,543	690,848	605,252	33,576	638,828
Supporting Services:						
Management and General	166,851	8,386	175,237	179,002	8,394	187,396
Fund Raising:						
Fund Raising Expenses	10,098	-	10,098	9,919	-	9,919
Total Expenses	834,254	41,929	876,183	794,173	41,970	836,143
Change in Net Assets	142,131	(41,929)	100,202	72,946	(41,970)	30,976
Transfers	(119,750)	119,750	-	(19,500)	19,500	-
Net Assets at Beginning of Year	114,350	1,022,597	1,136,947	60,904	1,045,067	1,105,971
Net Assets at End of Year	\$ 136,731	\$ 1,100,418	\$ 1,237,149	\$ 114,350	\$ 1,022,597	\$ 1,136,947

The accompanying notes are an integral part of these financial statements.

FRESH START OUTREACH MINISTRIES
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

	<u>2015</u>	<u>2014</u>
Operating Activities		
Change in Net Assets	\$ 100,202	\$ 30,976
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation	41,929	41,970
(Increase) decrease in:		
Accounts receivable	(10,200)	150
Prepaid expenses	(5,898)	1,111
Utility Deposits	-	(100)
Increase (decrease) in:		
Accounts payable	3,721	350
Accrued payroll and payroll taxes	(3,857)	9,040
Residents deposits	5,491	(774)
Accrued interest	-	(85)
Net Cash Provided by (Used in) Operating Activities	131,388	82,638
Investing Activities		
Payments for property and equipment	(119,750)	(19,500)
Net Cash Provided by (Used in) Investing Activities	(119,750)	(19,500)
Financing Activities		
Payments on Note Payable	-	(25,707)
Net Cash Provided by (Used in) Financing Activities	-	(25,707)
Net Increase (Decrease) in Cash and Cash Equivalents	11,638	37,431
Cash and Cash Equivalents at Beginning of Year	172,249	134,818
Cash and Cash Equivalents at End of Year	\$ 183,887	\$ 172,249
 Supplemental Cash Basis Data		
Interest Paid	\$ -	\$ 830

The accompanying notes are an integral part of the financial statements.

FRESH START OUTREACH MINISTRIES
STATEMENTS OF FUNCTIONAL EXPENSES
FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

	2015						2014					
	Program Services			Supportive Services			Program Services			Supportive Services		
	Women's Center	Men's Center	Total Program Services	Management and General	Fund Raising	Total Expenses	Women's Center	Men's Center	Total Program Services	Management and General	Fund Raising	Total Expenses
Advertising	\$ 40	\$ 1,278	\$ 1,318	\$ 329	\$ -	\$ 1,647	\$ -	\$ 5,003	\$ 5,003	\$ 1,251	\$ -	\$ 6,254
Auto fuel & maintenance	4,179	15,149	19,328	4,832	-	24,160	3,195	17,581	20,776	5,193	-	25,969
Depreciation	-	33,543	33,543	8,386	-	41,929	6,389	27,187	33,576	8,394	-	41,970
Donations	250	23,886	24,136	6,034	-	30,170	-	-	-	21,633	-	21,633
Equipment Rental	-	1,326	1,326	331	-	1,657	-	2,696	2,696	674	-	3,370
Insurance	-	27,564	27,564	6,891	-	34,455	-	38,943	38,943	9,736	-	48,679
Internship	1,900	57,283	59,183	14,796	-	73,979	2,900	50,735	53,635	13,410	-	67,045
Licenses	136	4,741	4,877	1,219	-	6,096	-	5,459	5,459	1,366	-	6,825
Miscellaneous	1,394	8,084	9,478	4,894	10,098	24,470	-	14,946	14,946	1,365	-	16,311
Payroll Taxes & Related Benefits	12,450	23,686	36,136	9,034	-	45,170	6,992	20,810	27,802	6,951	-	34,753
Personal Services	91,954	180,132	272,086	68,022	-	340,108	78,836	179,927	258,763	64,691	-	323,454
Professional services	244	8,413	8,657	2,164	-	10,821	162	46	208	7,733	-	7,941
Repairs and Maintenance	3,338	27,373	30,711	7,678	-	38,389	6,276	28,164	34,440	8,610	-	43,050
Supplies	13,545	49,744	63,289	15,822	-	79,111	7,791	45,302	53,093	13,271	9,919	76,283
Telephone	4,194	4,800	8,994	2,249	-	11,243	3,678	5,136	8,814	2,204	-	11,018
Utilities	20,795	69,427	90,222	22,556	-	112,778	18,999	61,675	80,674	20,169	-	100,843
	<u>\$ 154,419</u>	<u>\$ 536,429</u>	<u>\$ 690,848</u>	<u>\$ 175,237</u>	<u>\$ 10,098</u>	<u>\$ 876,183</u>	<u>\$ 135,218</u>	<u>\$ 503,610</u>	<u>\$ 638,828</u>	<u>\$ 187,396</u>	<u>\$ 9,919</u>	<u>\$ 836,143</u>

The accompanying notes are an integral part of these financial statements.

FRESH START OUTREACH MINISTRIES
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015 AND 2014

NOTE 1. ORGANIZATION AND NATURE OF ACTIVITIES

Fresh Start Outreach Ministries ("Fresh Start") is a non-profit corporation organized under the laws of the State of Louisiana on March 19, 2001. The primary purpose of this 23,000 square foot 48-room facility located in Winnsboro, Louisiana is to house, counsel, mentor, feed, and provide other services to men suffering from alcohol and chemical addictions. Additionally, in 2012, a 24-room facility was established to provide similar services for women. Fresh Start is operated exclusively for charitable and educational purposes.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting and Financial Statement Presentation

The financial statements have been prepared on the accrual method of accounting, whereby revenues are recognized in the period earned and expenditures are recorded in the period incurred and to which they pertain in accordance with principles generally accepted in the United States of America.

Not-for-Profit Accounting

Fresh Start reports information regarding its financial position and activities in accordance with Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) 958-205 according to three classes of net assets: unrestricted net assets, temporarily restricted assets, and permanently restricted net assets. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. The organization does not have any permanently restricted net assets at June 30, 2015.

The net assets are composed of the following:

UNRESTRICTED UNDESIGNATED NET ASSETS - consist of assets and revenue available and used for current operations and expenditures for current programs, and amounts designated by the Board of Directors for long-term investment, equipment, or other specific purposes.

UNRESTRICTED PROPERTY & EQUIPMENT NET ASSETS - consist of land, building and equipment fixed assets acquired and stated at cost. In includes fixed assets acquired by Fresh Start. and amounts donated to assist with the acquisition, construction or renovation of fixed assets.

TEMPORARILY RESTRICTED NET ASSETS - consist of assets available to meet current expenses, but only in compliance with restrictions specified by the grantor or donor.

FRESH START OUTREACH MINISTRIES
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015 AND 2014

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Contractual Revenue & Economic Dependency

Since 2007, Fresh Start has contracted with the the Louisiana Department of Health and Hospitals' Office of Behavioral Health to administer an Access to Recovery voucher program for substance abuse treatment. Fresh Start is thus subject to the administrative directives, rules, and regulations of state regulatory agencies, including but not limited to, the Department of Health and Hospitals' Office of Behavioral Health. Such administrative directives, rules, and regulations are subject to change by federal and state mandates. For its services, Fresh Start received \$125,685 and \$79,780 of state funds in 2015 and 2014, respectively. Approximately 13% of Fresh Start revenue is generated from this contract. The remaining is generated from client fees, public contributions, product sales and service revenue, and rental income.

Cash and Cash Equivalents

Fresh Start considers all short-term, highly liquid debt investments purchased with an original maturity of three months or less to be cash equivalents.

Functional Allocation of Expenses

Expenses by function have been allocated between program and support services classifications on the basis of estimates made by Fresh Start's management. Expenses are charged to each program based on direct expenditures incurred. Fund-raising costs are not material, other than direct costs of specific fund-raising events.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Allowance for Doubtful Accounts

No allowance for uncollectible accounts has been provided since it is believed that the balance in accounts receivable is all collectible.

FRESH START OUTREACH MINISTRIES
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015 AND 2014

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Capitalization and Depreciation

Property and equipment are recorded at cost. Donated capital assets are recorded at fair market value on the date of the donation. Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives using the straight-line method. Improvements are capitalized, while expenditures for maintenance and repairs are charged to expense as incurred. Upon disposal of depreciable property, the appropriate property accounts are reduced by the related costs and accumulated depreciation. The resulting gains and losses are reflected in the statement of activities. Estimated useful lives used for depreciation purposes are as follows:

Buildings	40 years
Furniture and Equipment	5 to 7 years

Impairment of Long-Lived Assets

Fresh Start reviews its property for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. When recovery is reviewed, if the undiscounted cash flows estimated to be generated by the property are less than their carrying amounts, management compares the carrying amount of the property to its fair value in order to determine whether an impairment loss has occurred. The amount of the impairment loss is equal to the excess of the asset's carrying value over its estimated fair value. No impairment loss has been recognized during the years ended June 30, 2015 and 2014.

Advertising

The production costs of advertising are expensed at the time that the advertising takes place. Advertising for 2015 and 2014 totaled \$1,647 and \$6,254, respectively.

Subsequent Events

Events that occur after the Statement of Financial Position date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the balance sheet date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the balance sheet date, require disclosure in the accompanying notes. Management evaluated the activity of the organization through December 20, 2015 (the date the financial statements were available to be issued) and concluded that no subsequent events have occurred that would require recognition in the financial statements or disclosure in the notes to the financial statements.

FRESH START OUTREACH MINISTRIES
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015 AND 2014

NOTE 3. LAND, BUILDING AND EQUIPMENT

Expenditures for land, building and equipment are capitalized at cost. Property and equipment acquisitions are capitalized in excess of \$1,000. Assets acquired by gift or bequest are recorded at their fair market value at the date of transfer. For assets constructed by the Fresh Start, cost includes interest during the construction period and other carrying costs. When assets are disposed of, the cost related accumulated depreciation is removed from the accounts, and any gain or loss is recorded in operations. Fresh Start reclassifies temporarily restricted net assets to unrestricted net assets when the donated or acquired net assets are placed in service.

Depreciation is computed using the straight-line method over the estimated service lives of the assets. A summary of changes in general fixed assets for the years ended June 30, 2015 and 2014, respectively, follows:

<u>Assets Class</u>	<u>2015</u>	<u>2014</u>	<u>Service Life</u>
Land	207,991	207,991	N/A
Building & Improvements	1,031,535	944,901	40 years
Furniture, Fixtures, and Equipment	<u>168,240</u>	<u>135,124</u>	5-7 years
	1,407,766	1,288,016	
Less: Accumulated Depreciation	<u>(307,348)</u>	<u>(265,419)</u>	
Net Balance	1,100,418	1,022,597	

Depreciation for 2015 and 2014 totaled \$41,929 and \$41,970, respectively.

NOTE 4. CONTRIBUTED SERVICES

In some instances volunteers have donated time to Fresh Start's program services. During the year, the value of contributed services meeting the requirements for recognition in the financial statements was not material and has not been recorded.

NOTE 5. INCOME TAXES

Fresh Start is a non-profit voluntary health organization that is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and from state income taxes under Section 121 (5) of Title 47 of the Louisiana Revised Statutes of 1950.

Unrelated business taxable income (UBIT) is derived from any activity that constitutes a trade or business that is regularly carried on and is not substantially related to the organization's tax-exempt purposes. During 2015 and 2014, Fresh Start did not earn any income which was classified as UBIT.

FRESH START OUTREACH MINISTRIES
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015 AND 2014

NOTE 6. PENSION

No employees of Fresh Start are members of a pension plan. The corporation withheld Federal Insurance Contributions Act (FICA) taxes for the period under audit.

NOTE 7. OPERATING LEASES

The Company leases sanitation equipment with a monthly lease term. Lease expense for the year ended June 30, 2015 and 2014 was \$1,657 and \$3,370, respectively.

Accordingly, there are no future minimum lease payment requirements.

NOTE 8. CONCENTRATION OF CREDIT RISK

Fresh Start Outreach Ministries' financial instruments that are exposed to concentrations of credit risk consist primarily of cash on deposit at financial institutions (including certificates of deposit). Fresh Start places its financial instruments with a high credit quality bank. Accounts at each financial institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 in 2015. No amounts on deposit were in excess of federally insured at June 30, 2015 and 2014.

SUPPLEMENTAL INFORMATION

FRESH START OUTREACH MINISTRIES
SCHEDULE OF COMPENSATION, BENEFITS AND OTHER PAYMENTS TO
AGENCY HEAD OR CHIEF EXECUTIVE OFFICER
FOR THE YEAR ENDED JUNE 30, 2015

Agency Head Name: Clay Russell, Executive Director

<u>Purpose</u>	<u>Amount</u>
Salary	\$53,300
Benefits	\$ 6,533
Auto/Mileage	\$ 0
Travel	\$ 0
Meals	\$ 0
Continuing Education, Per Diem, Etc.	\$ 0
Unvouchered Expenses	\$ 0

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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON
AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS

To the Board of Directors
Fresh Start Outreach Ministries, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Fresh Start Outreach Ministries, Inc., which comprise the statement of financial position as of June 30, 2015 and 2014, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated December 20, 2015.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Fresh Start Outreach Ministries, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Fresh Start Outreach Ministries, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Fresh Start Outreach Ministries, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Fresh Start Outreach Ministries, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Bard & Josselyn, LLC

Monroe, Louisiana
December 20, 2015